

# Sundyne Plants All Over the world





# Bombas Ercole Marelli-Sundyne Illescas, Toledo-Spain



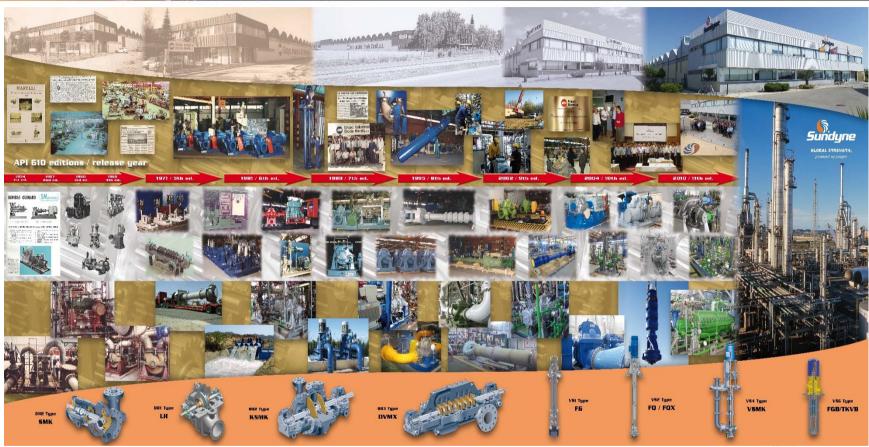


Staff	+100
No. of Shifts	2
Workshop/Total	8,200 m2 / 18,700 m2
Installations	Owned
Products for	Oil & Gas/ Petrochemical /Chemical Built under API 610 11 <sup>th</sup> Edition
More than 10000 units installed worldwide for severe processes	
Certified as:	ISO 9001:2015 (11/2021) ISO 14001:2015 (11/2021) OHSAS 18001:2007 (03/2021) TR CU 10 (09/2020) TR CU 12 (03/2021) ATEX 94/CE – LOM 14





## More than 55 years of relentless growth...











1963

1986

1999

2008 tdy



# Improving all operational processes

#### **Changing for supporting our customer needs**





# Main Families by Sales : Heavy Duty Processes

Centrifugal Pumps for Heavy Duty Processes, designed as full compliant to API 610 11th Edition

OH2-SMK BB2-KSMK BB3-DVMX







VS4-VSMK/VSMKD



VS6- FGB & TKVB





# Main Families by Sales : Utilities and OSBL

### Pumps designed under API 610 concept dedicated to Off Site Boundary Limits



VS2-FQ



VS2X-FQX



VS1-FG



BB1-LH/PDH









...Pumps designed, manufactured, tested and serviced under the most stringent compliancy to API 610 11<sup>th</sup> edition...



...Customized Designs matching customers needs...



...centrifugal pumps running in the most severe environments...



Marelli fits the ample life cycle considered by API 610 standard as a minimum of 20years+







Brands Associated to Highest Reliability and Endurance with High Quality Records











- VS1/VS2/VS4/VS6
- High Alloys (PREN 40)
- 2,5MW
- 25 Tons.





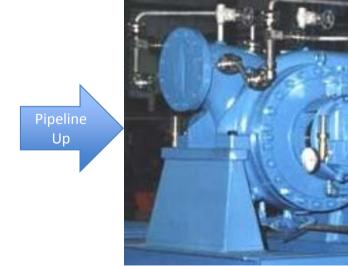
# Improvement to API 610 Concept

Down









Тор-Тор

10



### References all over the World

















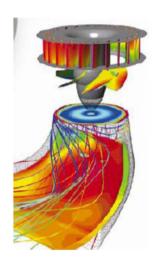


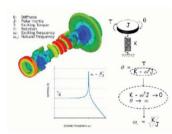
#### Pumps simulation and Design capability

- ANSYS for different test and analysis (lateral, modal, torsional, baseplate stiffness ...)
- > CFD for new pumps and upgrades
- > 3D Scanner, models optimization
- > Re-engineering to support the projects on site.

#### Test Bench Upgrade

- > Automatization and capacity increase
- > Sectorization for better execution per pump families
- > All test are available (mechanical run test, complete unit test...)
- All pumps lubrications available ( purge oil mist, pure oil mist...)









### Customer Intimacy

- > Each Applications Engineer per area / customer
  - Better interpretations of specifications
  - Quotation OTD
  - Same business culture

#### Market evolution

- > Tailor-made webinar for customers
- > Trainings on site or in our factory

### Passport P0 (Gates Process)

- All department involved (Engineering, Projects, Operations, Financial, Legal, Contracts)
- > The best technical and commercial solution





#### **Operations:**

#### Additive Manufacturing

- To facilitate covering emergencies of our customers
- To ensure our fast track supplies for some parts
- > To fix inventories at customer warehouse
- To warrant sharpen delivery time

#### 3D Desing and Development

- > Upgrade of Hydraulics in each application
- Facultative Support to Customer queries about installed equipment, either Sundyne's or another OEMs
- Re-engineering of own obsolete parts and/or assemblies
- Re-engineering of pump solutions for substituting another OEM's bad actors
- > ANSYS Torsional Analysis Calculation
- Computerized Fluid Design for thermal and mechanical pump optimization
- Refresh of pump of API 610 previous editions to latest (11<sup>th</sup> edition)
- Simulations of running Modes for any pump in desing

